



FREE MEMBERSHIP

Online Enrollment

Sign Up

NTE improves how companies buy, sell and manage transportation services. NTE's real-time procurement services and information management tools provide indispensable supply chain value and control for shippers and carriers.

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CURRENT NTE MEMBERS Login to Exchange



### BREAKING NEWS

- Business And Finance/ Expeditors to invest E16.5m in expansion 10.10.01
- Freight chiefs push for open-skies policy 10.10.01
- · Call for freight investment plan money to be ring-fenced 10.10.01
- NTE and pFreight Announce e-Business Relationship 10.02.01
- NTE Membership Tops 1,500, Up 50% in 2001 09.25.01
- NTE Enhances Exchange Service 09.24.01
- SAPMarkets Now Offers Exchange-Based Integrated Logistics Services 09.19.01

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KENNESAW	GA	VERNON HILLS	IL	5425	20ft 48ft
HUNTLEY	IL.	GRAND RAPIDS	₩1	40000	4610

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# **EXCHANGE: INFORMATION**

### Our Exchange: an overview

NTE combines its ability to strategically execute on all transportation services with its flagship e-commerce solution, the Exchange. At its core is a virtual marketplace to bridge the procurement gap between shippers and carriers. The Exchange offers a user-friendly trading platform where both parties gain efficiencies, visibility and control.

Retailers, manufacturers, distributors and third-party logistics companies use NTE to quickly, easily and economically address all of their ground capacity needs. Private and contract carriers—both truckload and less-than-truckload—count on NTE to optimize their capacity.

To experience the benefits of the Exchange firsthand, enroll online for  $\underline{\textbf{Free}}$   $\underline{\textbf{Membership}}$ .

Want to know more?

How the Exchange Works

Learn about the benefits of integrating with NTE.

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# THE EXCHANGE

# How the exchange works

How the Exchange works is simple. Both shippers and carriers identify their available shipment or capacity needs and their business requirements. NTE collects shipment orders, computes a market price for each one and matches them to truck routes provided by carriers.

The Exchange automatically filters their requirements to identify compatible trading partners. Trades are typically executed within a couple of hours. When the delivery of the shipment is confirmed, NTE pays the carrier and bills the shipper.

Members save time and phone calls, and they gain world-class performance results.

What does that mean for you? **Features & Benefits** 

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# FEATURES & BENEFITS

# NTE Exchange features include:

 Membership — to ensure a vibrant marketplace, trading is reserved for pre-qualified companies that agree to governing rules and certain standards

- Profile Services define customer trading requirements and business rules for consistency and quality
- Simple Access connect system-to-system, using a standard Internet account, or through a simple phone call or fax
- Shipment Status view status updates of shipments for ongoing control
- Financial Settlement NTE collects from the shipper and provides timely payment to the carrier

# Shipper Benefits:

- Achieve world-class performance standards
- Streamline procurement processes
- Execute all shipments
- Reduce transportation and transaction costs
- Increase logistics control and visibility
- Lower loss/damage rates

### Carrier Benefits:

- Improve fleet utilization
   Read more about the new continuous moves feature.
- · Decrease deadheads and increase backhaul rates
- Improve cash flow and profits
- Reduce bad debt risk
- Improve operating efficiency

What else can NTE do for you? -- Valued-Added Services